

Luca Norton

624 N. Oakhurst Dr | Beverly Hills, CA 90210 | (310) 801-9396

luca@lucanorton.com | LinkedIn: [Luca Norton](#)

EDUCATION

Southern Methodist University – B.A., History, Minor in French, Class of May 2025

Brentwood School – Grades 7–12, Aug 2015 – June 2021

PROFESSIONAL EXPERIENCE

Worthe Real Estate Group – Summer Analyst (June 2024 – Aug 2024)

- Built dynamic real estate financial models projecting cash flows, IRR, and ROI for commercial-use developments.
- Conducted site-based and market-level research to guide development feasibility assessments.
- Contributed to investor pitch decks and internal reporting for executive leadership.

Sail Caribbean – Captain (May 2022 – Aug 2023)

- Directed multi-day educational sailing voyages for youth with a focus on leadership and team building.
- Managed all aspects of vessel operations, including navigation, safety procedures, and crew readiness.
- Trained and supervised staff, ensuring quality control across logistics and student engagement.

Crosscut Ventures – Summer Intern (Aug 2019 – 2020)

- Led scouting initiatives in the space and satellite tech sectors, with emphasis on emerging innovation.
- Monitored and reported trends in early-stage consumer platforms and social media ecosystems.
- Authored industry briefs to aid investment committee evaluations.

Mucker Capital – Summer Intern (June 2019 – Aug 2019)

- Expanded prior internship with deeper market research and competitive analysis.
- Identified and tracked high-potential founders through online databases and startup events.
- Collaborated on portfolio company support initiatives, including marketing and growth strategy.

Mucker Capital – Summer Intern (June 2018 – Aug 2018)

- Conducted early-stage investment analysis on startups across fintech, SaaS, and e-commerce sectors.
- Assessed scalability, market potential, and business models aligned with Mucker's investment thesis.
- Compiled and presented detailed due diligence reports to senior partners.

Interests

- Sailing, Skiing, Aviation, Surfing, Skeet Shooting, Running, History, Fishing.

REFERENCES

Robert Kyncl – CEO, Warner Music Group

Email: robertkyncl@gmail.com

Michael Kassan– CEO, 3C Ventures

Email: michael@3cventures.com

Michael Kong – Managing General Partner, Mapti Ventures

Email: mkong@maptiventures.com